

**ACADIANA ASSOCIATION OF HEALTH UNDERWRITERS  
BOARD MEETING MINUTES  
December 16, 2009**

**Members Present:** Lyle Leleux, Paulette Hebert, Keith Duhon, Cindy Reid, Scott Lopez, Juanita Fox, Ron Nezat, Pam Kaminsky

**Absent:** Tammy Louviere, Tracie Pfeifer, and Dud Lastrapes

**President's Report:** Cindy Reid - nothing to report

**Secretary Report:** Pam Kaminsky – Passed out a copy of the last meetings minutes. Ron motioned for them to be approved, and Paulette seconded. The motion was passed.

**Treasurer Report:** Juanita Fox – She passed out a copy of the Financial Report. We received a check from BCBSLA for their Gold sponsorship. We also received a check from Group Insurance Inc, as the new sponsor. However on the report it says Global Financial Resources, Inc, which Juanita Fox will update and email out an updated copy. Ron motioned for the current report to be approved, and Paulette 2nded. The motion was passed

**COMMITTEE REPORTS**

**Legislative/HUPAC:** Ron Nezat – He encouraged everyone to call Mary Landreau because her vote is very important right now. He also suggested that if we can please continue to contribute to the Federal PAC, for they are in need of funds. However, the state PAC is doing very well. They have reached their goals with funding, and they are actually #1 in the nation and have raised more money then Texas.

Yesterday he went to a meeting with the Commissioner and after that he held a fundraiser for his campaign. His goal is to raise enough money so that no one will try to go against him. Ron Nezat reminded us that we have a very good relationship with the current commissioner and it would be in our best interest to try to keep him in his position.

**Fundraiser:** Board – Keith Duhon suggested that we try to do something like what Baton Rouge and New Orleans do a symposium. Lyle Leleux suggested that we piggy back off of their speakers and their sponsors; do it around the same time as well. Ron Nezat pointed out it is about that time that we should do some kind of Expo. However, we need to look at what we are trying accomplish. Do we need to do anything?

After Juantia Fox looked at the budget and with the new sponsorship program that is now in place, we don't really need a big fundraiser.

Cindy Reid stated that we don't need to do one then.

**Awards** Lyle Leleux – She gave Brooke all of our updated information for the Silver Seal Award. Brooke let her know that we qualify on all levels, except for the meetings. Ron Nezat pointed out that the meeting that was held yesterday at the convention center would count because we were sponsors, and any other event that we are sponsors for would count. So Lyle Leleux looked at it again and realized that we do have enough meetings and will get Brooke that updated information as soon as she gets back to the office.

**Membership:** Keith Duhon – He said that we now have 67 members, but wants to know what else we can do to get more members. He suggested that hand out a flyer and get our members on board to talk to others to get new members.

Pam Kaminsky reminded Keith Duhon about ordering the pins for new members, and he said he will order those along with the Anniversary pins. Scott Lopez suggested that we hand out few anniversary pins at every general

meeting, so there is an award of some sort every time. He also suggested that we call members who have not come in a while, but have been with the organization a while about them received recognition.

For the Spotlight of a member, Ron Nezat suggested that we have an old and young member. The first two Spotlight Members are David Perry and Trevor Braun. Along with them doing a presentation about themselves, we will also present them with a pin, whether it be a new member pin or an anniversary pin.

Retention: Dud Lastrapes - absent

Sponsorship: Tammy Louviere – Cindy Reid read Tammy Louviere's report. She requested that we get the contact information for Blue Cross, so we can put that up in the newsletter and at the meetings. We also need to get the Blue Cross and the new sponsor Group Insurance Inc the membership names that we promised.

Scott Lopez has contacted a few more potential sponsors. He spoke with Bonnie from Coventry and she said that she will be a sponsor in January at the Silver Level of \$1000. He also has Bud at For Deurborn for \$250, Josh at Reliance for \$250, Misty at Union Central for \$250, and possibly Roger at Humana at the Silver Level of \$1000; all for January. Ron Nezat said that he will be able to get Humana and United Healthcare as well. Scott Lopez also said that Roger with Aflac and Kirk with All State will join in January.

Tammy Louviere has already sent out sponsorship packets to all the pending sponsors. Cindy Reid pointed out that it would be nice to send out thank you's to the sponsors. Paulette said that she will bring some Thank You's for the next meeting that we can all sign. Ron Nezat stated that he has a bunch at the office and will bring that as well.

Education/CE Cindy Reid – We have not heard anything back from DOI about the CE course the Ron Nezat submitted back in October, but he will call and check up on it.

Keith Duhon has someone for the next General meeting, Charlie Westmarlan on Disability. Cindy said that she will call him and set up the CE.

Communication/Media: Tracie Pfeifer - absent

Public Service: Paulette Hebert – She passed out the wish list for Lafayette, Community Healthcare Clinic. She will give an announcement about this at the next general meeting and collect the items and money at the general meeting in March. She reminded us that the checks should be made out to AAHU so they can shop for the rest of the items that no one donated. She also suggested that we start the 'Half & Half' raffle at the meeting (\$1 for tickets and half the money goes to the winner and half gets donated). Everyone agreed that it would be a good idea to start it again.

**OLD BUSINESS:** None

**NEW BUSINESS:** Lyle Leleux informed us that Capital Conference is coming up in March and that we should start looking at who we would like to send. She suggested that Scott go and also attend the leadership meeting on the Sunday before, March 7<sup>th</sup>. Ron Nezat motioned for Scott to go and also to attend the leadership meeting. Paulette seconded, and the motion was passed. Lyle motioned to find someone else to go with Scott, but not from the board. Paulette seconded and the motion was passed.

**ANNOUNCEMENTS:**

**Adjournment: 10:10 am**