

ACADIANA ASSOCIATION OF HEALTH UNDERWRITERS
BOARD MEETING MINUTES
August 12th, 2009 Started 8:40am

Members Present: Juanita Fox, Paulette Hebert, Keith Duhon, Ron Nezat, Pamela Kaminsky, Scott Lopz, and Cindy Reid

President's Report: Cindy Reid: Nothing new to report. She did send in the board member names to National.

Secretary Report: Pamela Kaminsky: Passed out minutes from last meeting, and it was accepted. Ron motioned and Paulette seconded. Motion passed.

Treasurer Report: Juanita Fox: Handed out a copy of her report. Ending balance of \$3722.86. The reason the balance is much lower then before is because two people went to the National Conference recently, Paulette and Cindy, creating a big chunk of money to be used up. Ron suggested we start a budget. Ron motioned, Paulette second. Motion passed.

COMMITTEE REPORTS

Fundraiser: No one yet:

Cindy suggested they do an Ethic CE fundraiser, kind of like the COBRA one they did last year, since agents are now required to have 3 hours of an Ethics CE course to renew the license. Ron suggested bringing in the Senior market to take over the second half of the day, with a lunch in between. Paulette suggested having it over at the Petroleum club in the big ball room. Ron thought it would be good to get sponsors, because that would be where most of our money would be coming from. Everyone agreed that it should take place on either October 22nd or 29th. Keith is going to talk to his friend about being the Ethics speaker, and Cindy will talk to one of the carriers to do the Senior market part. How it would get marketed would be email flyers sent out to everyone.

Awards: Lyle: Not present. Pam read her report and handed out a copy of it to each board member. Ron asked if someone could print out a copy of the requirements for the Silver Seal Certification and the Local Chapter Website Award, so we know what we need to do.

Communication/Media: Tracie: Not Present. Ron brought up a point that she is not a member and that they need to check to see if she can actually be on the board. Cindy and Pam pointed out that she has not been coming to chapter or board meetings in a while.

Education/CE: Open. Sandra has someone to speak for the next chapter meeting (Ronell), and Cindy is working on getting someone to take over the position.

Public Service: Paulette: She started out by explaining exactly what her chair does and how she wants to do more. She wants to work more with the Lafayette Healthcare Clinic, but wants to be more involved in the community and with the clinic in some way.

Membership: Keith: So far we have 68 members in AAHU. He feels that the membership drives do not work and would like to try something else. Ron suggested that they give pins to new members and make a little show about their membership. Then also giving anniversary pins to 5, 10, 20 members. Ron motioned, Keith 2nd. Motioned passed.

Retention: Dud: Absent. No report

Sponsorship: Tammy: Absent

Legislative/HUPAC: Ron: He went to Washington DC and Regional Conference recently. He passed out a contact list of board members on the national and state levels, incase anyone should need help. He said that HAPAC has about 2500 in the bank as of right now and are going to be sending out checks to different officials to help swing votes to help us in the Health Reform. He also passed out Copies a bulletin about rebates, which he wanted people to review, makes notes, and get back to him. He also handed out a list of the different Acts that are in Legislation right now. The most important one that affects Health agents that is going into effect on 1-1-2010, is that Agents can get CE anywhere, and once they have gone to the CE course, the CE must be posted right away. Also, all agents are required to have 3 hours of an Ethics course and are required to have 24 hours of CE, and will be required to be fingerprinted.

OLD BUSINESS: None

NEW BUSINESS: None

ANNOUNCEMENTS: None

Adjournment: 10:42am

Reminder about old business for next time: possible guest fee of \$25.