

**ACADIANA ASSOCIATION OF HEALTH UNDERWRITERS  
BOARD MEETING MINUTES  
10-17-2009 – 8:30**

**Members Present:** Cindy, Keith, Juanita, Paulette, Ron, Scott, Pam, Tammy, Lyle

Absent: Dud and Tracie

**President's Report:** Cindy Reid – Nothing to report

**Secretary Report:** Pam – nothing to report

**Treasurer Report:** Juanita – Ending Balance \$3862.53. She passed out financial report. She also got the names changed on the PO Box. She wrote a letter on letterhead enabling Juanita and Cindy access. Lyle commented that she thinks she has some actual letterhead from a while back and will bring it to the next general meeting if she can find it.

**COMMITTEE REPORTS**

**Fundraiser:** Board – Decided not to do the ethics course this year but will try for spring (April). Ron suggests we look outside our membership. Lyle thinks wellness/health would be an idea for a speaking opportunity for a fundraiser. Cindy suggested Labor Laws. Juanita suggested laws in general (workers comp, HIPPA, wellness) and do mini topics – FMLA, employment laws, and privacy laws. Every though the mini topics were best and are going to shot for the end of April or May. Possible dates – April 7, 14, or 21<sup>st</sup>.

**Awards** Lyle – Silver Seal Award; the only thing we are missing for the criteria are a few people on the board but duplication is acceptable and our by laws. Scott is president elect. Cindy decided that they will update the bylaws on Wednesday the following week. Ron, Scott, Lyle, and Cindy decided to go to help. Ron suggested they get it done by the next meeting in December. He also stated that they really need a strategic plan as well (President is responsible for).

Another that is missing is that membership meetings. The minimum is 8 and we only have 6. 6 General Meetings and 2 fundraisers would work.

Things we need to learn: How do we apply? How do they know we have everything? Lyle will look into it more and see where and what we need to submit it.

Lyle and Keith will look into what needs to be change for the website award.

**Communication/Media:** Tracie: not here.

**Education/CE** Cindy – Heather Yonkey; legal person at Blue Cross, will go over general rules and regulations for the next general meeting for the CE.

Cindy wondered what we need to do to submit the other CE that was done the other month. Ron said that he will submit it until they find someone else to take over.

Cindy also suggested that they pass out a sheet at the next general meeting to get suggestions for more CE options.

**Public Service:** Paulette – She is looking at public service options. She wants to use our time instead of our money. She feels we are tapping our members to much. There is a walk that we could participate in that would only cost \$25 – she will get more information next time.

Cindy suggests that we do Counsel on Aging (talk about next time) and the Lafayette healthcare Clinic – see what they need.

Paulette said that if we have any suggestions on community service projects to just email her.

Membership: Keith – Lost 10 members, so we are down to 65 now, but we have added 2 but they haven't shown up on the new report. Keith gave Cindy a list of people who we have lost.

Retention: Dud: not here

Sponsorship: Tammy – Sponsors that are renewing – Blue Cross (Lapsed April 2009) and Sandra David. Coventry wants a sponsor packet to become one. Lyle suggest a tier sponsorship and give them more options and coverage at the meetings. We also need some kind of board where it is displayed while the meeting is taking place. Tammy said she will get the tier thing together and have flyers for the next general meeting.

Legislative/HUPAC: Ron – HAPAC sent out renewal emails. On the state side 80% have already responded and on the federal side are below their goals, asked if we can up our contributions to the organization if possible.

Legislative: Ronell is on the Task Force. What is going on: Federal Side is looking at balance billing (insurance and hospitals working out the costs.) House: The Tri Bill is still sitting there. The Baccus bill passed, however it is just a concept bill at this point.

**OLD BUSINESS:** None

**NEW BUSINESS:** Juanita Passed out a projection of a budget and went over it. She would like everyone to review it and at the next meeting vote on it.

She also suggested that we have a member spotlight every general meeting, because we don't really know everyone who comes. And this would be a great opportunity to let everyone know what you do. She will type up a profile sheet for everyone to fill out at the next general meeting.

Neet to order National Anniversary Pins.

**ANNOUNCEMENTS:**

**Adjournment: 10:30**